

## Message Text

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12

ACTION NEA-05

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /013 W

----- 051225

R 270933Z FEB 74

FM AMEMBASSY KUWAIT

TO USDOC WASHDC

INFO SECSTATE WASHDC 8891

AMEMBASSY ABU DHABI

AMEMBASSY MANAMA

AMEMBASSY TEHRAN

AMEMBASSY BEIRUT POUCH

UMEMBASSY JIDDA POUCH

UNCLAS KUWAIT 0771

BEIRUT FOR LEFEAVER

EO 11652: NA

TAGS: BEXP, KU

SUBJ: TRADE MISSION: FISH HARVESTING EQUIPMENT, MAY 74

REF: A) USDOC 1751 (NOTAL); B) STATE 32918 (NOTAL)

1. WHILE POST WELCOMES INTEREST OF SUBJECT MISSION MEMBERS IN KUWAITI MARKET, WE DO NOT FIND IT FEASIBLE HOST ANOTHER MISSION IN MAY IN ADDITION PREVIOUSLY SCHEDULED TELECOMMUNICATIONS MISSION (SEE REF A) IN SAME MONTH. AS COMMERCE AWARE TELECOM MISSION WILL BE THIRD MISSION VISIT TO KUWAIT IN LESS THAN FOUR MONTHS AND THESE MISSIONS, TOGETHER WITH INCREASING LOAD OF AMERICAN BUSINESS VISITORS, ALREADY STRAINING THE RESOURCES OF OUR SMALL ECON/COMMERCIAL SECTION.

2. ON OTHER HAND, WE DO NOT WISH DISCOURAGE US FIRMS HAVING SIGNIFICANT OPPORTUNITIES HERE FROM EXPLORING THE MARKET ON THEIR OWN. PERHAPS, BEST SOLUTION IS FOR COMMERCE FURNISH POST WITH LIST FIRMS RECRUITED FOR MISSION ALONG WITH DETAILED DESCRIPTIONS THEIR PRODUCTS AND CAPABILITIES. WE THEN PROPOSE QUERY PROBABLE END-USERS (UNITED FISHING CO AND KUWAIT INSTITUTE FOR SCIENTIFIC RESEARCH) ABOUT INDIVIDUAL MISSION MEMBER'S OVERALL PROSPECTS.

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3. ON BASIS THEIR RESPONSE, WE WOULD RECOMMEND OPTIMUM THREE OR FOUR COMPANIES VISIT KUWAIT AT CONCLUSION MISSION IN IRAN. ALTHOUGH POST COULD NOT RENDER THE SAME SERVICES NORMALLY ACCORDED TRADE MISSION, WE WILLING ARRANGE ALL APPOINTMENTS, ASSIST WITH LOGISTICS AND GIVE ANY OTHER REASONABLE SERVICE WITHIN OUR CAPABILITIES. WE STILL AWAITING ITINERARY FROM TEHRAN, BEST TIME FOR US WOULD BE AFTER CONCLUSION TELECOM VISIT (MAY 19).

5. IF COMMERCE CONCURS WITH THIS APPROACH, REQUEST YOU FURNISH US WITH INFO RE MISSION MEMBERS ASAP.  
STOLTZFUS

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## Message Attributes

**Automatic Decaptioning:** X  
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**Current Classification:** UNCLASSIFIED  
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